



100 Commerce Place
Barnesville, GA 30204
(770)358-5884

The Barnesville-Lamar County Chamber of Commerce is seeking a qualified President /CEO to perform in the role and continue the upward advancement of the organization.

ESSENTIAL QUALIFICATIONS:

- Four year degree preferred
- Graduate of the US Chamber Institute of Organizational Management or have related credentials.
- A demonstrated track record of outstanding achievement in the leadership of a business or non-for-profit organization
- Experience managing a staff

DESIREABLE QUALIFICATIONS

- Experience as the chief administrative officer of a medium to large business or non-for-profit organization
- Responsibility for the P&L or budget of on organization
- Experience and knowledge of the political process and culture of advocacy and the role that the chamber of commerce needs to take to position themselves as “the voice of business”.
- Related degree and/or current education of the respective field of leading the organization and performing in the role as President/CEO.
 - Optional consideration of certification in non-profit world, development, leadership training, and/or any other qualified program that may relate to education and advancement of the professional.

DESIRED KNOWLEDGE

- Knowledge of business / economics, and economic development
- Knowledge of how to run a business or organization successfully, including marketing, sales, public relations, and financial control

DESIRED SKILL SETS

- Ability to build the Chamber into a stronger, larger organization
- Strong communications, public relations, media relations, and marketing skills – a good spokesperson
- Skill at selling intangible service, including Chamber memberships and upgrades
- Deep listening skills

- Ability to work evenings and some weekends
- Ability to manage events
- Ability to engage volunteer members and leaders toward implementing Chamber policies and strategies and toward accomplishing goals and objectives
- Demonstrated ability to foster mutually respectful and productive relationships throughout the diverse sectors of the community, bringing them together in an effective consensus
- Ability to operate a large, multifunctional organization on a sound fiscal basis
- Ability to relate to multinational corporations
- Demonstrated ability to attract, hire, develop, manage, and retain a professional staff to the highest quality
- Demonstrated ability to network with respected leaders in the business, civic, non-for-profit, and government sectors
- Ability to bring an entrepreneurial approach to a non-for-profit environment

SUMMARY

Provide leadership to position the company at the forefront of the industry. Develop a strategic plan to advance the company's mission and objectives and to promote revenue, profitability and growth as an organization. Oversee event operations to insure production efficiency, quality, service, and cost-effective management of resources.

DESCRIPTION OF ORGANIZATION

Fast-paced, energetic environment where meeting the tourist, member and community needs is a must. The Chamber is the voice of the business community and provides events and services to drive tourism. It is a membership driven 501 (c) (6) organization that is governed by an elected board of directors and is managed by 2 staff. As a member driven organization the volunteer base is the catalyst to forward movement that the staff and board govern by. Each committee/task force is lead by a volunteer chair from the Board of Directors and the CEO is responsible for orientation and management of all personnel, volunteer and hired.

The Barnesville-Lamar County Chamber of Commerce is accepting resumes beginning February 1, 2012-February 17, 2012. Resumes will be reviewed and interview process will begin within ten days of the close date with intention of making a final choice immediately.

Please send paperwork to:

Email:

blchambersearch@aol.com

or

By mail:

Barnesville Lamar County Chamber of Commerce

Attention: Search Committee

P.O. Box 506

Barnesville, GA 30204